



## **BUILD-A-BEAR WORKSHOP® OPENS NEW LOCATION AT BAYSIDE MARKETPLACE IN MIAMI**

*Build-A-Bear® Is the Perfect Destination for Fun for the Whole Family*

**ST. LOUIS, MO (September 7, 2022)** – Build-A-Bear Workshop announces it has officially opened a new store at [Bayside Marketplace](#), located at [401 Biscayne Blvd in Miami, Florida](#). This Workshop will offer the signature Build-A-Bear Make-Your-Own experience, including the iconic Heart Ceremony, with an assortment of furry friends, accessories, and products that appeal to kids, teens and adults alike.

“We’re so excited to be opening our doors at Bayside Marketplace and bringing the fun of Build-A-Bear Workshop to this community,” said Chris Hurt, Chief Operations and Experience Officer. “For the past 25 years, the Build-A-Bear experience has had the power to add a little more heart to life in a unique way, and we are so excited to see it come to life at our new Miami location.”

Build-A-Bear Workshop reported record-setting profitability in fiscal 2021 and an all-time high for revenue and profitability in its fiscal 2022 first quarter. The company’s strategic growth plans are focused on advancing a broad-ranging and comprehensive digital transformation while continuing to leverage its expanded omnichannel capabilities, evolve its retail experience and add new store locations. This workshop is one of approximately 20 stores that Build-A-Bear previously announced it planned to open in fiscal 2022 through a combination of its corporately-managed and third-party retail models.

At Build-A-Bear Workshop, kids — and kids at heart — engage in a hands-on entertaining process to create their very own, personalized furry friends. The experience begins by choosing from a wide array of plush animals and then stuffing them with love with the assistance of a BEAR BUILDER® associate including participating in Build-A-Bear’s iconic Heart Ceremony. A wide range of clothing and accessories allows each new friend to be customized and unique. The process completes when Guests fill out a birth certificate and then take the new furry friend home in a signature Cub Condo™ carrying case. The personal nature of the interactive experience often fosters a lasting and emotional brand connection.

More information about Build-A-Bear Workshop stuffed animals, gifts, events and deals can be found at [buildabear.com](#). Follow and share your stories with the brand on [Facebook](#), [Twitter](#), [YouTube](#) and [Instagram](#).

**ABOUT BUILD-A-BEAR WORKSHOP, INC. (NYSE: BBW)**

Build-A-Bear is a multi-generational global brand focused on its mission to “add a little more heart to life” appealing to a wide array of consumer groups who enjoy the personal expression in making their own “furry friends” to celebrate and commemorate life moments. Nearly 500 interactive brick-and-mortar retail locations operated through a variety of formats provide guests of all ages a hands-on entertaining experience, which often fosters a lasting and emotional brand connection. The company also offers engaging e-commerce/digital purchasing experiences on [buildabear.com](https://www.buildabear.com) including its online “Bear-Builder”, the animated “[Bear Builder 3D Workshop](#)” and its age-gated adult-focused “[Bear Cave](#)”. In addition, extending its brand power beyond retail, Build-A-Bear Entertainment, a subsidiary of Build-A-Bear Workshop, Inc., is dedicated to creating engaging content for kids and adults that fulfills the company’s mission, while the company also offers products at wholesale and in non-plush consumer categories via licensing agreements with leading manufacturers. Build-A-Bear Workshop, Inc. (NYSE: BBW) posted total revenue of \$411.5 million in fiscal 2021. For more information, visit the [Investor Relations](#) section of [buildabear.com](https://www.buildabear.com).

Contact:

Jaime Ludwig

[pr@buildabear.com](mailto:pr@buildabear.com)

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